

Nearly New Sale



Reg. Charity No. 801395

**Salisbury & South Wilts Branch
Nearly New Sale - Seller's Pack**

Date of Sale: For the date of the next NNS, use the 'Nearly New Sale Finder' on the NCT Website (www.nct.org.uk)

Time: 10:30 – 12:00
(10:00 for NCT members with a valid membership card)

Venue: Five Rivers Leisure Centre, Salisbury
(entrance: side door of the Main Hall)

Please read this pack carefully, it contains:

- Instructions on how to sell at the sale
- Seller's List of Items for Sale
- Sheet of 10 Labels – if you require more copies, you will need to photocopy them.

**You can phone or email to register for your seller's number;
please phone from 8pm to 9pm ONLY**

**For registration details see the 'Nearly New Sale Finder' on the NCT Website
(www.nct.org.uk)**

**For any general enquiries or if you want to volunteer to help at the Sale
please email nearlynewsale.salisbury@hotmail.com or call Susan on 01980 652198**

1. Who is allowed to sell goods at the Nearly New Sale and how do they register?

Both NCT members & non-members are welcome to sell items. Sellers **must** register for **each** sale, as every Seller is allocated a unique 'Seller Number' for each sale (**NB Previously used numbers will not be re-allocated**). As above, sellers should use the NCT Website (www.nct.org.uk) to find out who to call/email to get a Seller's Number.

2. Why are we requesting a donation for Sellers Packs?

The cost of producing Sellers Packs, advertising and hiring the Leisure Centre is considerable, which is why we are asking for a donation of £1 for each Sellers Pack. This is payable on the day when goods are dropped off.

3. What can I sell at the sale?

The Salisbury & South Wilts NCT Nearly New Sale is for the sale of **good quality** nearly new baby & children's clothes up to the age of 8, Toys, Books, Videos, CDs, DVDs, Nursery Equipment/ Furnishings/ Accessories, Prams & Pushchairs and Maternity Wear.

It is important that the items you sell are good quality and are freshly washed & ironed or cleaned – ie 'Nearly New'. Items sell better if they are well presented (eg clothes on hangers not in bags, items ready assembled), items in packs are clearly visible, and labelled according to age groups. Clothes appropriate for the season are more likely to sell than those out of season. **Please ensure that games and toys have ALL their relevant pieces, and that all equipment is supplied with the correct fixtures and fittings.** Instructions should be included where possible.

Please remember, this is NOT a 'jumble sale'. We check the quality of clothes and other items. Any unsuitable, damaged, dirty, incomplete or worn items (ie bobbly/ holes) will be withdrawn from the sale. Please be honest: if an item is not fit for its purpose, please do not attempt to sell it.

4. Prams & Pushchairs

We are now able to sell prams and pushchairs which meet strict safety guidelines. If your pram / pushchair does not meet **all 3** requirements, please do not attempt to offer it for sale as we will **not** be able to sell it and it will not be accepted.

From 1 January 1999, major changes in the law relating to the sale of both new and second-hand “wheeled child conveyances” came into force under the *Wheeled Child Conveyances Regulations*. The term “wheeled child conveyances” refers to all wheeled vehicles designed to carry one or two babies or infants, but does not apply to transporters for carry cots, toys or vehicles enabling children to move themselves about.

The following 3 things are **ALL** required if you wish to sell a pram/pushchair:

- 1) Wheeled child conveyances **MUST** conform to the BRITISH STANDARD 7409 (or equivalent European Standard BSEN1888 (2003)) and **MUST be permanently marked BS 7409:1996 or BSEN 1888:2003 together with the name or trademark of the manufacturer or importer.**
- 2) **A permanent Safety Notice on the vehicle must state:**
Children should be harnessed in at all times and should never be left unattended. The child should be clear of moving parts while making adjustments. This vehicle requires regular maintenance by the user. Overloading, incorrect folding and the use of non-approved accessories may damage or break the vehicle. Read the instructions.
- 3) **Instructions in English** must be supplied with each vehicle. These are to be headed: **Important-Keep for Future Reference** and must include instructions relating to operation, assembly, use and maintenance.

If your pram is part of a ‘Travel System’ we are **not** able to sell the actual car seat, but you can put a note with your pram/pushchair advising any potential buyers that the pram is part of a ‘Travel System’ and comes with a car seat which, although you are unable to leave with the pram today due to NCT Nearly New Sale Guidelines, you would be happy to give to the buyer if they contact you by telephone (please don’t forget to include your telephone number!) after the sale.

5. What cannot be sold? For health and safety reasons the following items cannot be sold:

Car seats or Car Booster seats (or car seats from Travel Systems)	Certain footwear (shoes, sandals or jellybeans)
Breast pumps (manual, battery or mains) & feeding bottles	Bike seats and helmets
Mattresses (from cots, cribs or Moses baskets)	Door bouncers
Mains powered electrical equipment or toys	Riding hats
Children’s clothing with a drawstring around the neck	Soft toys and hand knitted toys
	Baby walkers/sit-in activity centres

6. But can I sell this?

We often receive questions about the following items, which **may** in fact be sold in a “nearly new” condition: Baby bouncy chairs; Booster seats for chairs; Buggy boards; Carry cots (without wheels); Wellington boots; Slippers.

7. How much can I sell?

You can sell a maximum of 70 items. This includes all types of clothing, including maternity wear. Multi-part sets can be sold as one item – eg a three-part T-shirt, dungarees and jacket would class as one item, as do pyjamas.

If more than 70 items are submitted they will be removed from the sale. Each seller must complete their ‘Seller’s List of Items for Sale’ and submit this when delivering it on the day of the sale.

8. How do I price my items?

The price of items must be in multiples of 10p, and prices are set by you (70% of the price will go to you, 30% to the NCT). The best guide for an appropriate price for an item is to ask yourself - **a)** Would I buy it? **b)** Would I be prepared to pay that amount for that item? **c)** Do I ever want to see it again?

Clothing - Salisbury has a number of retail outlets selling very reasonably priced baby & children’s clothes eg Tesco, Sainsburys, Matalan etc. If you wish to sell clothes they must be in very good condition and reasonably priced, as a guide we’d suggest T Shirts (40p – 60p); Trousers (50p - £1); Coats (£3-5); Packs of bodysuits (£1-2).

Toys – These sell well, but be realistic with pricing. Toys & puzzles in boxes sell at a higher price than those without. Any loose parts should be attached securely or the entire toy placed in a clean clear plastic bag.

Nursery Equipment/Furnishings/Accessories - These sell well at approximately 25-40% of new value. Items sell better & for more if instructions & guarantees are included.

9. How do I label my items?

Children's clothes are sold in the following sizes:

Newborn	12 - 18 months	4 - 5 years
0 - 3 months	18 - 24 months	5 - 6 years
3 - 6 months	2 - 3 years	6 - 7 years
6 - 12 months	3 - 4 years	7 - 8 years

Size/age does not need to be completed for non-clothes items, although it would be helpful if you could complete a full description and indicate for which age group an item is appropriate.

Included in this pack is a sheet of labels, which you **must** use. The details are used for accounting purposes and to ensure that you receive the right payment for your sold goods.

Please ensure that you write your Seller's Number clearly and in RED on your labels.

Please label each garment and **not** the hanger (as they can become separated). Use safety pins or string to attach labels. Alternatively, items can be presented in a transparent plastic bag, with the label on the **outside**. Toys, bags, boxes and equipment are best labelled by attaching the label with masking tape or sellotape.

Unlabelled items, or items with incomplete labels, items with indecipherable labels or items for which the label has become detached, **cannot be sold** and will be withdrawn.

Take care that all the details on the label match those on your Seller's List of Items for Sale.

Please Note: A label is your/our only record of whether an item has sold or not, so each label is extremely valuable to you. It is important that labels remain attached to each item, otherwise they can become lost. Remember, if we have no label, we cannot sell the item or pay you!

10. What are the drop-off arrangements?

You are required to drop off sale items between 8:00 – 08:30 on the day of the Sale (£1 donation payable)

*Together with the sale items, you must include **Seller's List of Items for Sale, Labelled Black Bin liner, A5 sized Stamped Self Addressed Envelope and your Seller's Pack donation** (£1)*

We ask that sellers assemble larger items themselves, if required, and all items must display the BSI kite mark. Please provide details of how to dismantle these items. Please ensure that your goods can be dropped off quickly – this is a very busy time! – and ensure you park legally and considerately.

11. What happens to any Unsold Items?

You are required to collect unsold items between 13:00 – 13:30 on the day of the Sale.

Please provide a large black bin liner, and securely attach a sheet of A4 paper with your Seller's number clearly marked on it. Hand this in when you drop off your goods on the day. Any unsold items will be put in this for you to collect. Any items not collected by 13:30 will be disposed of and the Seller will have a £5 charge deducted from their proceeds.

12. What happens if items get lost?

Unfortunately, some items do get misplaced. We have a lost property table for labels and sale items that have parted company. Sellers are advised to view this when they collect any unsold items. **The NCT cannot be held responsible for any items lost or stolen, although every effort will be made to guard against this.**

13. How do I receive payment for items sold?

Sellers will receive 70% of the proceeds of their sales. The NCT will receive the remaining 30%. Individual items sold for over £50.00 will be charged a flat rate commission of £15.00. Payment will be distributed to sellers within four weeks of the sale. All payments will be made by cheque in the **A5-sized stamped addressed envelope**. Cheques will be made payable to the name given on the envelope. Please mark your Seller's Number clearly on the **front** of the envelope. Give this in when you drop off your goods at the centre. We will deduct £2 from your takings if we have to provide an SAE for you.

14. How do I get involved?

The success of the sale depends entirely on a great team of volunteers. As a 'Thank You', all volunteers are invited to join in the 'Early Bird Shopping' before the doors are open to the public. If you are interested in helping, please see the nct website for who to call. Thank you.

Salisbury & South Wilts NCT NNS - Seller's List of Items for Sale

Seller's Name Seller's Number

Item Number	Description	Age/Size	Price
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Seller's Name Seller's Number

Item Number	Description	Age/Size	Price
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REMINDER CHECKLIST









- Have you recently washed & ironed your clothes and cleaned/sterilised your toys & equipment?
- Is your **Seller Number** clearly marked in **RED** on your labels and have you completed ALL the details?
- Have you completed & brought your List of Items for Sale? (and kept a copy for yourself)
- Are labels on clothes fastened securely? (No pins please)
- Are labels on toys/equipment attached by sellotape or masking tape?
- Have you provided a black bin bag with A4 paper attached with your Seller's Number clearly marked on it?
- Have you remembered your A5 sized stamped, self-addressed envelope (with the correct stamp?). Does it have your Seller's Number marked clearly on the front of it?
- Have you remembered your £1 Sellers Pack donation and arranged for the collection of any unsold items?

Disclaimer: Whilst every care will be taken with goods left for sale, the NCT cannot be held responsible for labels that become detached and lost or any items lost, damaged or stolen. All items are left at the owner's risk and all items purchased are 'sold as seen'.

NNS Labels x 10

To avoid the label becoming detached from any item, we **strongly recommend** that you make the label stronger by sticking this sheet to cardboard (eg cereal packet) before you cut around each label carefully. We **cannot sell** items which have lost their labels

To help us remove these labels easily and quickly at the tills, **please ONLY stick sellotape on the shaded part of the label**, as indicated below, and **not** all around it. Please don't use sticky labels as these cause delays at the tills. The un-shaded part will be removed at the tills and the shaded part will remain on the item.

ATTACH TO ITEM	REMOVE AT TILL		ATTACH TO ITEM	REMOVE AT TILL	
Description	Description		Description	Description	
Age/Size	Age/Size		Age/Size	Age/Size	
	ITEM NO.	SELLER NO.		ITEM NO.	SELLER NO.
Price	Price		Price	Price	
ATTACH TO ITEM	REMOVE AT TILL		ATTACH TO ITEM	REMOVE AT TILL	
Description	Description		Description	Description	
Age/Size	Age/Size		Age/Size	Age/Size	
	ITEM NO.	SELLER NO.		ITEM NO.	SELLER NO.
Price	Price		Price	Price	
ATTACH TO ITEM	REMOVE AT TILL		ATTACH TO ITEM	REMOVE AT TILL	
Description	Description		Description	Description	
Age/Size	Age/Size		Age/Size	Age/Size	
	ITEM NO.	SELLER NO.		ITEM NO.	SELLER NO.
Price	Price		Price	Price	
ATTACH TO ITEM	REMOVE AT TILL		ATTACH TO ITEM	REMOVE AT TILL	
Description	Description		Description	Description	
Age/Size	Age/Size		Age/Size	Age/Size	
	ITEM NO.	SELLER NO.		ITEM NO.	SELLER NO.
Price	Price		Price	Price	
ATTACH TO ITEM	REMOVE AT TILL		ATTACH TO ITEM	REMOVE AT TILL	
Description	Description		Description	Description	
Age/Size	Age/Size		Age/Size	Age/Size	
	ITEM NO.	SELLER NO.		ITEM NO.	SELLER NO.
Price	Price		Price	Price	