

Sellers Pack

Table-Top Sale

Branch Name: NCT Beckenham & Borders

Date of sale: Saturday 23/ November/ 2019

Venue address: St. John's Church Eden Park, 251 Eden Park Ave, Beckenham BR3 3JN

Set up time: 1:00pm

Parking information: Please park on the road rather than in the venue car park

Volunteer pre-sale time: 2:15pm

NCT Members admission time: 2:15pm

Public admission time: 2:30pm

Sale close time: 4:00pm

Branch email for enquiries: Beckenham@nct.org.uk



Thank you for signing up to sell at our next NCT Nearly New Sale. Our sale is a great way of raising awareness and funds for the work of the charity.

To ensure that the sale runs smoothly please read through this guidance.

Please arrive to put out your items between 1:00pm and 2:00pm. We recommend you arrive early as you need to allow time to unload your car, and arrange your items.

Goods at sales

We sell maternity goods, parenting goods, baby and children's clothes, toys, books and equipment up to age 11.

There are a few items we cannot sell, and some restrictions. These are listed in our Nearly New Sale Principles on our national website. All sellers MUST read and abide by our Nearly New Sale Principles.

<https://www.nct.org.uk/get-involved/fundraising-activities/nct-nearly-new-sales/sell-nearly-new-sales>

Hints and Tips

Clothing tends to sell better if it is in the current season. E.g. winter coats do not always sell well in March.

Clothing 0-6 months tends not to sell as well as many people are given clothes as gifts.

This is a Nearly New Sale - if items are in poor condition, they will put buyers off and we reserve the right to remove them from the Sale.

Remember to bring a float with you. You may want to price items in values of 50p to make the float easier. It is also a good idea to bring carrier bags.

It is a good idea to bring another adult with you to help serve customers when it gets busy.

How much money can I keep?

For all the items that you sell you will take home 100% of the sale price.

How should I prepare & price my items?

- Pricing is up to you but bear in mind that if you price things highly they may not sell. Many high street outlets are selling clothing very cheaply now, even quality brands, so price your items competitively
- We recommend you label all items, as you may lose a sale if you are busy with another customer and they cannot ask you the price
- You may choose to have bargain 50p box, but remember your items must be nearly new quality
- Most sellers use the following guidelines:
 - Babygros – 50p to £1, Cardigan/Jumpers - £1 to £3
 - Coats/Jackets - £2 to £5, Dresses - £2 to £5
 - Trousers/Jeans - £1 to £4, Shoes/Wellies - £1 to £3
 - Highchairs £5 upwards, Stairgates £5 upwards
 - Children's bikes £5 upwards, Small slide £5

How should I package my items?

- If you have hired a rail from us/told us you are bringing a rail – you can place this next to your table

- If you have the **original packaging and or instructions** please include them - where practical don't tape it shut as people who can't check the goods inside may be reluctant to buy it
- You will have a small amount of floor space around your table for large items. Please contact us if you have lots of large items as we may set up a large items section. These items will need labelling with your seller number, price and description.

What happens when I arrive at the venue?

- Please park sensibly and be patient as there will be a lot of people arriving with lots of items
- Please sign in at the seller registration desk
- You will have a table and 2 chairs provided
- Each table is numbered. This number must be clearly displayed. If you are selling high price items – please ensure you tell the buyer your seller number in case there are any issues with the item
- Please note that, whilst we do our best to provide reasonable security at sales, all items are left at the venue at the seller's risk. **NCT does not accept any liability for any loss or damage caused to goods for sale**

Faulty items

Please ensure you check items before putting them into the sale. If an item is battery operated, we recommend you sell it with batteries so that buyers can see it works. If you have not used an item for a while, please check the battery compartment to ensure batteries have not corroded.

If we are contacted by a buyer to say an item is faulty, we will contact you and with your permission, put you in contact with the buyer, so you can arrange a refund.

Advertise - get buyers in to buy your goods!

Whilst we at NCT promote the sale, it is in all sellers' interests to maximize the number of buyers through the door. Please can we ask that you tell people about the sale, use our sale flyer to publicize the event (for example, at your place of work, in your car window, in your porch) and tell your friends on Facebook (or share our branch page/event) so that we can make this sale the most successful ever.

Cakes for the café

Could you bring cakes to be sold in the café. Homemade or shop bought is fine. Any left-over will help to feed our wonderful volunteers.

Volunteering

- The success of our Nearly New Sales depends entirely on our fantastic team of volunteers
- We always welcome new volunteers and there are a number of different roles available on the day and in the run up to the sale. To thank you for your efforts all volunteers are invited to join in the presale shopping before the doors are open to the public
- To find out more about what volunteering involves, get in touch with us at beckenham@nct.org.uk

NCT Nearly New Sales are very important to NCT and local mums and dads. We hope you have a truly positive experience and will choose to sell with us again.

If you have any questions about the sale after reading all the guidelines, please do not hesitate to email us. Please note that the sale is run entirely by volunteers, most with young children, so bear with us if we do not get back to you immediately.

If you have any other comments or suggestions about our NCT Nearly New Sales then please don't hesitate to contact the Nearly New Sale Coordinator

Email: beckenham@nct.org.uk

Our next sale will take place on Saturday 23/ November/ 2019. We hope to see you there.